

International
Executive
Service Corps

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Cable: EXECORPS

EDWARD J. HOPKINS
Executive Vice President

November 2, 1979

Prime Minister Maria de Lourdes Pintasilgo
Palacio de S. Bento
Lisbon, Portugal

Dear Sra. Pintasilgo:

First, I would like to thank you for your gracious hospitality during our visit to Portugal and for your personal interest in the possibility of our organization assisting your country in the development of your economy. I found the discussions you arranged with government and business leaders most helpful in understanding the kinds of economic problems you are trying to solve and areas where knowhow is needed and desired.

As discussed with you at our exit interview, we are arranging for a follow-up visit of longer duration by one of our most experienced Country Directors, Mr. Ralph C. Shaffer. Mr. Shaffer will have enough time to meet with your leaders and hopefully develop a selective number of projects that will provide a mutually agreed basis for a test program that we can carry out within the next six months. An agreement with your Government covering conditions under which our assistance program would operate, as well as approval of our presence in your country, are matters that will need resolution as soon as a more permanent program is initiated.

I would appreciate the name of your designee in the Government that could monitor and be helpful to Mr. Shaffer during his forthcoming visit. On arrival Mr. Shaffer will contact your designated monitor and arrange a mutually agreeable schedule.

I want to again assure you that our organization is most eager to be of assistance to your country and I believe that the above approach offers the greatest success.

Sincerely,

